

## Managed Clients Program: Employee & Customer Recognition Gifts

**Potential Customers:** Many organizations have instituted programs to recognize their employees for outstanding contribution, to recognize teams for excellent performance, and to acknowledge their customers for their loyalty. Hope Chocolates' Managed Clients Program provides an easy way to procure premium chocolate gifts for your employees and customers which can be delivered to the organization or to the recipient's address on an ad hoc basis or according to a pre-arranged schedule.



**How the Program Works:** A Hope Chocolates representative will have an initial discussion with your organization about your requirements. We will then prepare a proposal for the organization that will include details about gift options, pricing, billing, and delivery options. If you would like the Scheduled option, you will provide us with a list of individuals and the dates for which you would like to have the gifts prepared. Reach out to us at [sales@HopeChocolates.com](mailto:sales@HopeChocolates.com) to have that initial discussion.

**Product Options:** We have a wide array of premium chocolate gift products to choose from. Visit our web site ([www.hopechocolates.com](http://www.hopechocolates.com)) for all of our standard products. But we love to create custom products to meet your objectives and your cost constraints. For example, if you want a simple, box of 4 chocolates, we can prepare that. And if you want a large elegant gift basket containing a diverse set of chocolate and other culinary products, we can do that also. We have a lot of great ideas.



**Packaging Options:** We also have a variety of packaging options that we can discuss with you to ensure that your needs are fully met.



**Branding/Marketing:** We know that your organization has a set of objectives when recognizing your employees and your customers. Thus, we want to ensure that your branding, marketing, and messaging goals are met when we deliver the gift. We will work with you to include any materials that you have that contain your branding and marketing messages in the gift when it is delivered. We can also discuss the potential for a custom mold that has your logo or organization's name on it.

**The Story of Hope Chocolates:** We founded Hope Chocolates with two goals in mind: we wanted to create a business that manufactures and sells premium chocolate products to a variety of consumers. But primarily, we wanted to build a business that provides Hope to men and women by providing them with employment, encouraging them, building their job skills, and life skills, and discipling them as they learn to become servant-leaders, realizing God's power to transform hearts following their release from prison.

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**Delivery Options:** We have multiple delivery options that you can take advantage of. We deliver to any location within 25 miles of Camden NJ, we have a pickup location in Collingswood NJ, and we ship to any location in the continental US using USPS. We will include any delivery costs in the proposal that we provide to you. For the Scheduled delivery option, you provide us with a list of dates (e.g., employees' work anniversary date, customer birthday) and we'll ensure that the gift arrives on that date.



**Pricing:** As part of our Managed Clients Program, we offer discounted pricing off of our typical retail prices that you can find on ([www.hopechocolates.com](http://www.hopechocolates.com)). Whether you use our standard products or our custom products, we will provide volume discounts to you.

**Billing:** After we submit the proposal to you, you'll select the product, quantity, and delivery options that you would like. Simply sign and return the agreement to us and we'll start the program. We will provide a monthly statement/invoice to you for your records and to facilitate your payment. If you decide to terminate the agreement at any time, just let us know, and we'll stop the program, billing you only for products that have already been delivered.

**Payments:** You can pay for the Managed Clients program in several ways:

1. If you select a set quantity of gifts for the year, we can bill you at the start of the year and you can render payment via a check or credit card for the entire year.
2. You can provide a credit card number, and we will charge that card each month for the number of products delivered during that month plus NJ sales tax.
3. You can pay via check each month when you receive your monthly statement.

## More About Hope Chocolates

We founded Hope Chocolates in 2022 as a way to improve the lives of men and women recently released from incarceration. Starting over is difficult. Finding employment with a prison record is a challenge. And developing marketable skills is tough. We wanted to change that. So we formed Hope Chocolates. Our goal is to grow the company by offering premium products so that we can hire more employees.

We envision a company where our employees are transformed through employment; we envision a community that is impacted by our presence, where we contribute to the health and well-being of our community through our love for them; we envision a city transformed by the power of God at work in us; we envision a city filled with children that are growing and thriving according to God's plan.

Join us as we change people's lives and the city of Camden with God's empowering help. Contact us at [info@HopeChocolates.com](mailto:info@HopeChocolates.com) for more information.

